



encore encore

ATLANTA

CHARLOTTE

The energy of advertising...

Our mission is to promote and enhance the performing arts experience through engaging content, access to the arts and community initiatives in the cities of Atlanta, Georgia and Charlotte, North Carolina.

For our advertisers - we aim to connect them with the MOVERS. the SHAKERS and the INFLUENCERS in these two Southern cities. We aim to be the foremost authority on arts and culture.

A large audience is good, the right large audience is better. Encore's audiences are well-heeled entrepreneurs and professionals, generous philanthropists and patrons of the arts.

They **covet** new experiences like fine dining and luxury travel. They **collect** art, furnishings, fashion, jewelry, wine and exotic cars. They **consume** the services of private schools, estate planners, attorneys, and more.

This media kit for 2022-23 introduces the multiple venues and exciting new shows that are on tap this season.

Brantley Manderson

Publisher of Encore Atlanta and Encore Charlotte

OUR PARTNERS































MISSION STATEMENT

Our mission is to promote and enhance the performing arts experience through engaging content, access to the arts and community initiatives in the cities of Atlanta, Georgia and Charlotte, North Carolina.

READERS/ DEMOGRAPHICS

Performing arts audiences engage with our printed issues at moments of pure receptivity before a show. When you partner with Encore Atlanta, your message is hand-delivered to readers, remaining with them during and after the show.

4,000,000+ readers per year

\$60,000,000+ spent attending performances

\$185,000+
average household income

ARTS IN ATLANTA AND CHARLOTTE

In Atlanta, the performing arts play a vital role in both the arts and tourism industries. Residents and visitors alike are choosing to spend their leisure time in these dynamic cities attending performances.

31.3% of attendees are tourists

\$285,000,000 event-related spending by audiences

15% of tickets are sold outside metro Atlanta & Charlotte

Source: Americans for the Arts'
Arts & Economic Prosperity 5 Report

FOX THEATRE

The Fox Theatre is more than Atlanta's historic treasure. It's one of the most successful venues in the country, hosting more than 200 concerts, Broadway shows, comedy shows, and other events each year. *Encore Atlanta* publishes 12 monthly show programs. A digital edition of each program goes to more than 2.1 million frequent ticket buyers each year.

Fox Theatre Audience:

- 62% female/38% male
- 79% college graduates
- 40% have children in the home
- 70% married
- 98% homeowners
- Venue capacity: 4,665 seats

44,000: average print readership per month 70,000: average digital reach per month



FOX THEATRE RATES

Size	1x	6x	12x
Full page	\$6,300	\$5,700	\$5,100
Half page	\$4,000	\$3,700	\$3,300
Quarter page	\$2,500	\$2,200	\$2,000





FOX THEATRE PERFORMANCE SCHEDULE

September Ads due August 26 Pretty Woman

October Ads due October 5 Chicago

December Ads due November 18 Anastasia

January Ads due December 23 Hadestown

January Ads due January 11 Riverdance 25th Anniversary Show

February Ads due February 3 Tina

March Ads due March 10 A Soldiers Play

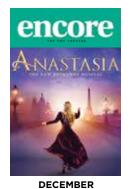
April Ads due March 31 Moulin Rouge

May Ads due May 12 Hairspray

July Ads due June 16 Wicked









OCTOBER

encore HADES **JANUARY**











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JULY

THE ALLIANCE THEATRE

This Tony Award-winning regional powerhouse entertains more than 200,000 people each year and reaches the youngest, most ethnically diverse audiences among Encore's partner venues. The Alliance champions world premieres and young playwrights and is a leading incubator for Broadway musicals.

ALLIANCE Theatre Audience:

- 68% female/32% male
- 90% college graduates
- Coca-Cola Stage capacity: 650 seats
- Hertz Stage capacity: 200 seats
- 65% household income \$100+

Alliance Theatre

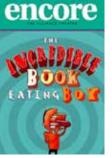
25,000: average print readership per month 120,000: average digital reach per month

ALLIANCE THEATRE RATES

Size	1x	6x	12x
Full page	\$3,500	\$3,300	\$3,100
Half page	\$2,500	\$2,100	\$1,900
Quarter page	\$1,500	\$1,300	\$1,200



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BOOK EATING BOY

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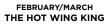






JASMINE-STARR

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HOLIDAY SHOW

APRIL THE BOY WHO KISSED THE SKY



APRIL/MAY
LONELY PLANET



JUNE/JULY WATER FOR ELEPHANTS

ALLIANCE THEATRE PERFORMANCE SCHEDULE

July/August
Ads due June 27
The Incredible Book
Easting Boy

September Ads due August 17 *Everybody*

November/December
Ads due October 25
A Christmas Carol

DecemberAds due November 20 *Holiday Show*

February/March
Ads due January 24
The Hot Wing King

March
Ads due February 14
The Many Wondrous
Realities of Jasmine-Starr
Kidd

April
Ads due March 13
The Boy Who Kissed
The Sky

April/May
Ads due April 10
Lonely Planet

June/July
Ads due May 15
Water For Elephants

THE ATLANTA SYMPHONY ORCHESTRA

Only one metro Atlanta arts organization has won 17 Grammy awards and recorded nearly 100 albums: the Atlanta Symphony Orchestra. Encore Atlanta publishes monthly show programs for the ASO's classical series.

ASO Theatre Audience:

- 45% female/55% male
- 59% college graduates
- 36% have attended a concert with a child
- 57% married
- 35% household income \$125+
- 96,000 tickets sold per season

25,000: average print readership per month 190,000: average digital reach per month



ATLANTA SYMPHONY ORCHESTRA RATES

Size	1x	6x	12x
Full page	\$3,850	\$3,700	\$3,500
Half page	\$2,700	\$2,300	\$2,000
Quarter page	\$1,700	\$1,400	\$1,200

ASO PERFORMANCE SCHEDULE

SEPT 22/24

Thu/Sat: 8pm MOZART: Piano Concerto No. 18 RACHMANINOV: Symphonic Dances Peter Oundjian, conductor Emanuel Ax, piano

OCT 6/8/9

HILARY PURRINGTON: Words for Departure WORLD PREMIERE
Thu/Sat: 8pm
WALKER: Lilacs
Sun: 3pm
BEETHOVEN: Symphony No. 9
Nathalie Stutzmann, conductor
Talise Trevigne, soprano
Jennifer Johnson Cano, mezzo-soprano
Robin Tritschler, tenor
Leon Košavić, bass
ASO Chorus

OCT 14/15

BRAHMS: Symphony No. 3 Fri/Sat: 8pm FRANCK: Le chasseur maudit SCHOENBERG: Verklärte Nacht Nathalie Stutzmann, conductor

OCT 16

FAMILY CONCERT Sun: 3pm Jerry Hou, conductor

NOV 10/12

SIBELIUS: The Oceanides Thu/Sat: 8pm KORNGOLD: Violin Concerto JENNIFER HIGDON: Concerto for Orchestra Hannu Lintu, conductor Gil Shaham, violin

NOV 12

ASYO OVERTURE CONCERT Sat: 3pm Jerry Hou, conductor

NOV 17/19

OUTI TARKIAINEN: Midnight Sun Variations Thu/Sat: 8pm RACHMANINOV: Rhapsody on a Theme by Paganini CHOPIN/Stravinsky: Nocturne and Grand Waltz SIBELIUS: Symphony No. 5 John Storgårds, conductor Inon Barnatan, piano

NOV 19

TDP MUSICALE CONCERT Sat: 3pm

NOV 27

FAMILY CONCERT Sun: 3pm Jerry Hou, conductor

DEC 1/3

TCHAIKOVSKY: Violin Concerto Thu/Sat: 8pm SHOSTAKOVICH: Symphony No. 10 Elim Chan, conductor Hilary Hahn, violin

DEC 8/10/11

BIZET: Carmen Overture Thu/Sat: 8pm BIZET: Symphony in C Major Sun: 3pm TCHAIKOVSKY: Selections from The Nutcracker Nathalie Stutzmann, conductor

DEC 15/16/18

CHRISTMAS WITH THE ASO Thu/Fri: 8pm Norman Mackenzie, conductor Sun: 3pm ASO Chorus

DEC 22

HANDEL: Messiah (Part I) Thu: 8pm Norman Mackenzie ASO Chamber Chorus

JAN 4

VIVALDI: The Four Seasons
Wed: 8pm
BACH: Select Brandenburg Concertos
David Coucheron, violin

JAN 12/14

IVES: Symphony No. 2
Thu/Sat: 8pm
BEETHOVEN: Piano Concerto No. 4
Kazem Abdullah, conductor
Tom Borrow, piano

JAN 19/21

MOZART: Piano Concerto No. 20 Thu/Sat: 8pm BRUCKNER: Symphony No. 8 Sir Donald Runnicles, conductor Jonathan Biss, piano JAN 26/28

ADOLPHUS HAILSTORK: Epitaph for a Man Who Dreamed Thu/Sat: 8pm BRAHMS: A German Requiem Sir Donald Runnicles, conductor Heidi Stober, soprano Russell Braun, baritone

FEB 2/3

ASO Chorus

PROKOFIEV: Sinfonia concertante Thu/Fri: 8pm SHOSTAKOVICH: Symphony No. 5 Nathalie Stutzmann, conductor Johannes Moser, cello

FEB 9/11

ANNA CLYNE: This Midnight Hour Thu/Sat: 8pm PROKOFIEV: Violin Concerto No. 1 MUSSORGSKY/Ravel: Pictures at an Exhibition

Han-Na Chang, conductor Sayaka Shoji, violin

FEB 23/24

KODÁLY: Háry János Suite Thu/Fri: 8pm

RAVEL: Piano Concerto in G DAWSON: Negro Folk Symphony Ryan Bancroft, conductor

Conrad Tao, piano

MAR 2/4

JOAN TOWER: 1920/2019 Thu/Sat: 8pm JESSIE MONTGOMERY: Rounds BARTÓK: Concerto for Orchestra Jerry Hou, conductor

Awadagin Pratt, piano

MAR 5

FAMILY CONCERT Sun: 3pm Jerry Hou, conductor

MAR 16/18

WEBER: Der Freischütz Overture Thu/Sat: 8pm TYSHAWN SOREY: Saxophone Concerto SIBELIUS: Symphony No. 2 Stephen Mulligan, conductor Timothy McAllister, saxophone

MAR 18

ASYO CRESCENDO CONCERT Sat: 3pm Jerry Hou, conductor

MAR 23/25

HANDEL/VIVALDI: Selections Thu/Sat: 8pm BACH: Concerto for Oboe & Violin Nathalie Stutzmann, conductor

David Coucheron, violin Elizabeth Koch Tiscione, oboe

MAR 30

BACH: St. Matthew Passion

APR 1/2

Nathalie Stutzmann, conductor

Thu/Sat: 8pm

Camilla Tilling, soprano

Sun: 3pm

Patricia Bardon, mezzo-soprano

Kenneth Tarver, tenor Leon Košavić, bass Justin Austin, Jesus Robin Tritschler, Evangelist **ASO Chamber Chorus**

APR 13/15

CARLOS SIMON: Fate Now Conquers

Thu/Sat: 8pm

BRITTEN: Violin Concerto BERLIOZ: Symphonie fantastique Stéphane Denève, conductor Augustin Hadelich, violin

APR 20/21

MOZART: The Magic Flute Overture Thu/Fri: 8pm MENDELSSOHN: Violin Concerto SCHUBERT: Symphony No. 9 Nathalie Stutzmann, conductor Daniel Lozakovich, violin

APR 27/29

LERA AUERBACH: Icarus Thu/Sat: 8pm WAGNER: "Dawn" and "Siegfried's Rhine Journey" from Götterdämmerung VAUGHAN WILLIAMS: A Sea Symphony Nicholas Carter, conductor Nicole Cabell, soprano Lucas Meachem, baritone ASO Chorus

MAY 4/6

BERG: Three Excerpts from Wozzeck Thu/Sat: 8pm MAHLER: Symphony No. 5 Donald Runnicles, conductor Irene Roberts, mezzo-soprano

MAY 6

ASYO FINALE CONCERT Sat: 3pm Jerry Hou, conductor

MAY 18/20

KAPRÁLOVÁ: Military Sinfonietta Thu/Sat: 8pm MARTINŮ: Concerto for Two Pianos DVOŘÁK: Symphony No. 8 Petr Popelka, conductor Christina & Michelle Naughton, piano JUN 8/10

MUSSORGSKY: Night on Bald Mountain

Thu/Sat: 8pm

HELEN GRIME: Violin Concerto RACHMANINOV: Symphony No. 3 Andrew Manze, conductor Leila Josefowicz, violin

JUN 15/17/18

WAGNER: Tannhäuser Overture Thu/Sat: 8pm BEETHOVEN: Piano Concerto No. 3 Sun: 3pm RAVEL: Le tombeau de Couperin

RAVEL: Boléro

Nathalie Stutzmann, conductor

Lise de la Salle, piano

AD/ MATERIALS DUE DATE

September Performances Ads due August 18

October Performances Ads due September 18

November Performances Ads due October 18

December Performances Ads due November 18

January Performances Ads due December 18

February Performances

Ads due January 18 **March Performances**

Ads due February 18

April Performances Ads due March 18

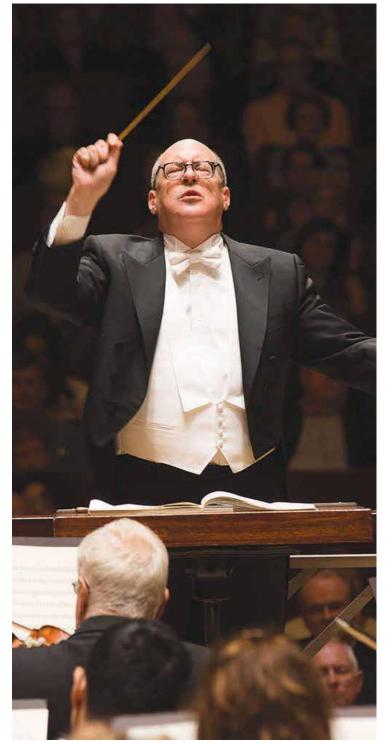
May Performances Ads due April 18

June Performances Ads due May 18









THE ATLANTA **OPERA**

Founded in 1979, The Atlanta Opera celebrated its 40th anniversary in the 2019-20 season. The Atlanta Opera is known internationally for sharing its work with diverse audiences, including patrons ages 25-35. The Opera's program is published six times annually and includes four mainstage and two Discoveries series programs.

ATLANTA OPERA Theatre Audience:

- 56% female/44% male
- 35% have a master's degree
- 40% age 45+
- 69% homeowners
- Average household income \$120K+



11,000: average print readership per month 8,000: average digital reach per month

THE ATLANTA OPERA RATES

1x	1x	6x	12x
Full page	\$3,500	\$3,300	\$3,100
Half page	\$2,500	\$2,100	\$1,900
Quarter page	\$1,500	\$1,300	\$1,200







DON GIOVANNI



CANDIDE



DAS RHEINGOLD

ATLANTA OPERA **PERFORMANCE SCHEDULE**

November Ads due October 18 Madama Butterfly

January Ads due January 3 Don Giovanni

March Ads due February 14 Candide

April Ads due April 10 Das Rheingold



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THE ATLANTA **BALLET**

Founded in 1929, Atlanta Ballet is one of the premier dance companies in the country and the official State Ballet of Georgia. Atlanta Ballet's eclectic repertoire spans ballet history, highlighted by beloved classics and inventive originals. After 89 years, Atlanta Ballet continues its commitment to share and educate audiences on the empowering joy of dance.

ATLANTA BALLET Theatre Audience:

- 52% female/48% male
- 36% have a bachelor's degree
- 46.2% household income \$100+
- 98.8% homeowners
- 62.2% married
- 79% have children in household



11,000: average print readership per month 2,500-3,500: average digital reach per month

THE ATLANTA BALLET RATES

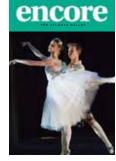
Size	1x	6x	12x
Full page	\$3,500	\$3,300	\$3,100
Half page	\$2,500	\$2,100	\$1,900
Quarter page	\$1,500	\$1,300	\$1,200

THE NUTCRACKER RATES

Size	1x
Full page	\$5,000
Half page	\$3,500







TO BE ANNOUNCED THE NUTCRACKER

TO BE ANNOUNCED





BEAUTY AND THE TO BE ANNOUNCED

ATLANTA BALLET **PERFORMANCE SCHEDULE**

September Ads due August 31 To Be Announced

December Ads due November 18 Nutcracker

February Ads due January 25 To Be Announced

March Ads due March 1 Beauty & The Beast

May Ads due April 26 To Be Announced



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THE COBB ENERGY PERFORMING ARTS CENTRE

Cobb Energy Performing Arts Centre hosts a wide-ranging mix of comedians, concerts, speakers, and special events that range from jazz and country to K-pop and the latest YouTube sensations. It is also hometo performances by Atlanta Ballet and The Atlanta Opera. This program is published bimonthly.

COBB ENERGY PERFORMING ARTS CENTRE Audience:

- 43% female/57% male
- 35.76% college graduates
- 71% have children in the home
- 58% married
- Venue capacity: 2,750 seats
- 36.5% household income \$100+



44,000: average print readership per month 15,000-25,000: average digital reach per month

COBB DIGITAL MAGAZINE RATES

Size	1x	6x	12x
Full page	\$3,500	\$3,300	\$3,100
Half page	\$2,500	\$2,100	\$1,900
Quarter page	\$1,500	\$1,300	\$1,200



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THE BLUMENTHAL PERFORMING ARTS

The largest arts organization in the Carolina's, The Blumenthal Performing Arts is a nonprofit multivenue performing arts complex. Comprising six state-of-the-art theatres along Charlotte's "cultural mile," it is nationally recognized as a top 10 Broadway market and is the largest performing arts center between Atlanta and Washington D.C. Each season, patrons travel from Mecklenburg ans 15 surrounding counties to experience one of the many perforances that take place at Blumenthal Performing arts

BLUMENTHAL Audience:

- 65% female/35% male
- 78% college graduates
- 30% have advanced graduate degrees
- Average age is 44
- average household income \$98,000



37,500: average print readership per month 15,000-25,000: average digital reach per month

THE BLUMENTHAL RATES

Size	1x	8x	17x
Full page	\$3,000	\$2,700	\$2,500
Half page	\$1,800	\$1,600	\$1,400
Quarter page	\$1,200	\$1,000	\$800



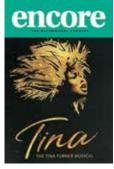
OCTOBER
DEAR EVAN
HANSEN



NOVEMBER
HADESTOWN
NOVEMBER



NOVEMBER
JAGGED LITTLE
PILL



DECEMBER TINA



JANUARY
A SOLDIERS
PLAY



JANUARY LES MISERABLES



FEBRUARY RIVERDANCE



MARCH
COME FROM
AWAY



MARCH BEETLEJUICE THE MUSICAL



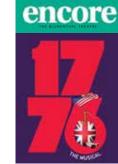
APRIL
DISNEY'S
ALLADIN



9-5 THE MUSICAL



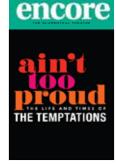
MAY/JUNE ANNIE



JUNE 1776 THE MUSICAL



JULY SIX THE MUSICAL



JULY
AIN'T TOO
PROUD



AUGUST
THE BOOK OF
MORMON



SEPTEMBER CHICAGO

BLUMENTHAL PERFORMANCE SCHEDULE

October

Ads due September 20

Dear Evan Hansen

November

Ads due October 20

Hadestown

November

Ads due October 20

Jagged Little Pill

December

Ads due November 20

Tina

January

Ads due December 20 A Soldiers Play

January

Ads due December 20

Les Miserables

February

Ads due January 20

Riverdance

The 25th Anniversary

March

Ads due February 20

Come From Away

March

Ads due February 20

Beetlejuice

The Musical

April

Ads due March 20

Disney's Alladin

April

Ads due March 20

9-5

The Musical

May/June

Ads due April 20

Annie



Ads due May 20

1776

The Musical

July

Ads due June 20

Six

The Musical

July

Ads due June 20

Ain't Too Proud

August

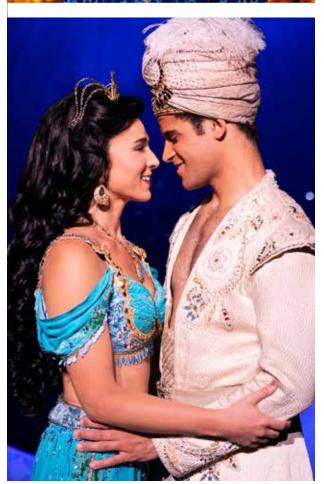
Ads due July 20

The Book Of Mormon

September

Ads due August 20 Chicago







WEBSITE ADVERTISING RATES

Our viewers stay up-to-date on Atlanta's performing arts scene with EncoreAtlanta.com! Encore is their source for news, stories, event information, and discounted tickets through OFFencore.com. Arts enthusiasts can view digital programs online, read our features, download dining coupons, enter ticket giveaways amd more!

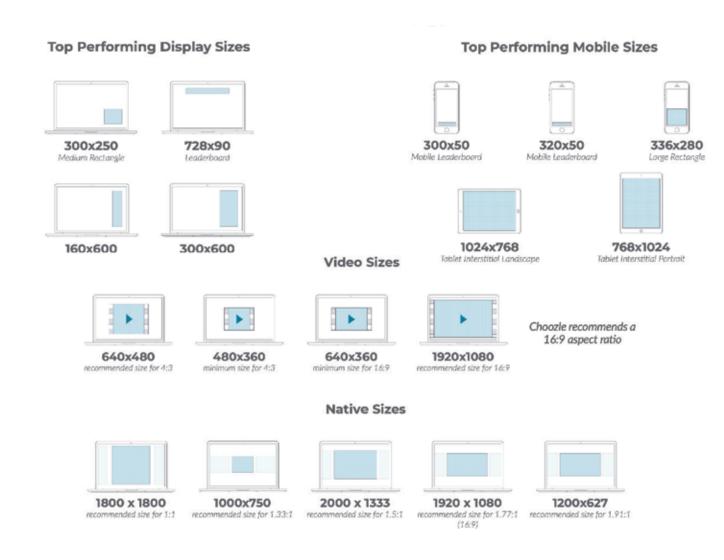
	Size	Length	Rate
Leaderboard	728px x 90px	1 Month	\$1,400
Side Column Banner	300px x 100px	1 Month	\$900
Side Column Badge	300px x 250px	1 Month	\$1,200
Encore Spotlight	600px x 150px	1 Month	\$1,400

All rates are gross and subject to change. Cancellations will not be accepted after ad closing date. The publisher may reject or cancel any advertising for any reason at any time. Agancy commission:15% (production premiums are non-commissionable).

Bills are rendered on or about the first of the issue month, with net due within 30 days of invoice date. Effective January 1, 2021



DIGITAL SPECIFICATIONS



- The following are acceptable file types for display: .GIF, .JPEG, .JPG, .PNG, HTML5
- Creative images must be clear, recognizable, and relevant; Text must be legible
- Creatives must occupy the entire space of the image size you've chosen
- Creatives cannot appear sideways or upside down
- Creatives cannot be segmented, contain multiple copies of itself within the ad, or otherwise appear to be more than one ad
- Creatives with partially black or white backgrounds must have a visible border of a contrasting color to the majority background color of the ad
- All creatives must open a new page on click, cannot open in the same page
- Individual display creatives cannot be larger than 300KB (including individual creatives in a .ZIP)
- CLICK HERE for full digital specifications, including HTML5 Creatives, Video Ads, etc.

EMAIL MATERIALS TO production@encoreatlanta.com (10mb max) or use a third-party, online file sharing site such as DROPBOX, HIGHTAIL or WETRANSFER.

QUESTIONS? We're here to help! Email production@encoreatlanta.com.

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PRINT SPECIFICATIONS

FULL PAGE BLEED

TRIM SIZE: 5.375" X 8.375"

AD SIZE

DIMENSIONS



 Spread 1, 2
 10.75" X 8.375"

 Full page bleed 1, 2
 5.375" X 8.375"

 Full page float
 4.625" X 7.625"

 Half page
 4.625" X 3.75"

 Quarter page
 4.625" X 1.8125"

 Eighth page
 2.25" X 1.8125"



QUARTER

PAGE

HINTS (for full page ads)

- Using InDesign for a full page ad? Build your page to the trim size, and ADD .125" (1/8") on all sides for bleed. Keep live matter (text, logos) at least .25" (1/4") from the trim on each side.
- 2. Using Photoshop for a full page ad? Build your ad to bleed dimensions for a full page: 5.625" x 8.625" and allow .375" margin on each side for type safety area.
- 3. Ads smaller than full page don't need bleed or crop marks. Build your ad to size listed here.

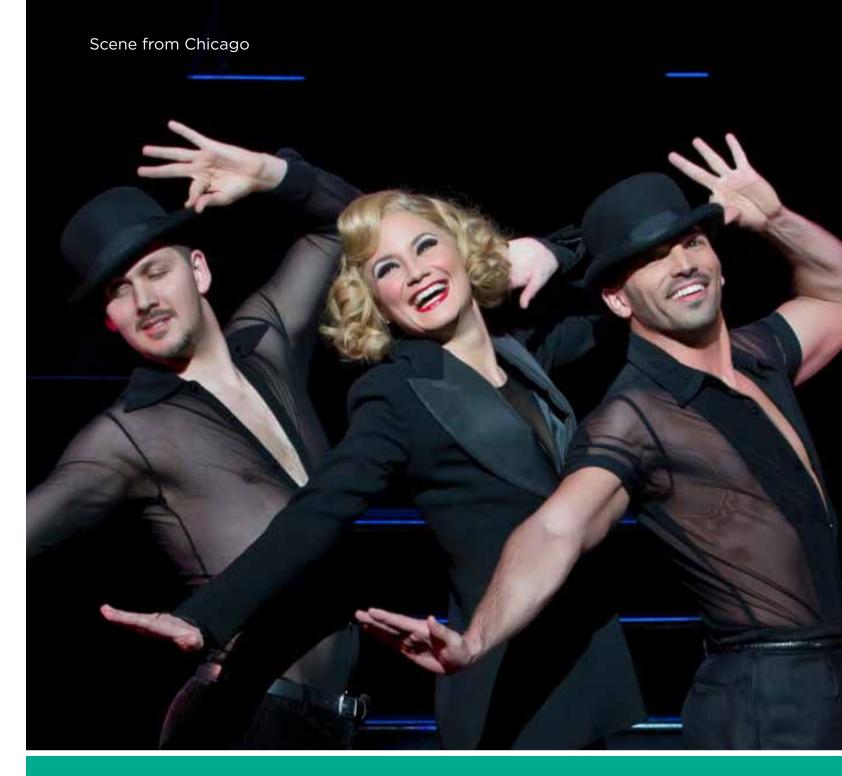
PRINT REQUIREMENTS

- Please submit files in our preferred file format: Adobe PDF/X-4:2008 (with crop and bleed marks; we don't need color bars). We will also accept Photoshop EPS or TIFF, Illustrator EPS or Adobe InDesign CS5 or higher. Live files (layered Photoshop or Illustrator, InDesign) must be packaged with support images and fonts. Please note: We cannot accept files in Publisher.
- All images/logos used in your ad must be 300 dpi or higher.
- NO LAB COLORS. All colors must be designated as Pantone process CMYK.
 Spot colors, RGB or LAB may reproduce incorrectly.

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